



Wendy Wolfenbarger Kraby

Title: Member

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Wendy Wolfenbarger Kraby is a corporate and land use attorney who focuses on corporate and business law as well as real estate development law. Her corporate practice includes corporate formation and governance, mergers and acquisitions, reorganizations, joint ventures, and private securities offerings. Wendy has extensive experience in development law, including acquisition, land use/zoning, infrastructure, lending, title matters, and construction and subcontractor agreements. She has collaborated with local and national banks on issues related to bank agreements/participations, regulatory compliance, real estate, development and business loans, borrower defaults, and foreclosures.

Wendy also serves as general counsel to businesses, handling day-to-day matters such as vendor contracts, sales and distribution contracts, employment contracts, and non-compete agreements. She works with software and technology companies, including start-ups, which often involves financing, private securities offerings, SaaS/IoT contracts, intellectual property issues, and nondisclosure agreements.

CAPABILITIES

Practice Areas

- Business Services
- Commercial Finance
- Community Development, Affordable Housing & Headquarters Relocation
- Construction
- Corporate Finance & Securities Offerings

- Corporate General Services
- Corporate Governance & Disclosure
- Drafting, Reviewing & Negotiating Construction Contracts
- Environmental Transactions
- Financial Institutions
- Health Care – Business Transactions & Finance
- Health Care – Real Estate
- Land Use & Zoning
- Real Estate
- Real Estate Development & Finance
- Real Estate General Practice
- Securities

RECENT ASSIGNMENTS

- Regional Developer – serves as longtime lead counsel for developers of residential neighborhoods, self-storage facilities, built-to-rent communities, and corporate short-term rentals.
- Mixed-Use Leasing – Leasing for mixed-use developers for commercial, restaurant, and office space for new buildings, including build-out and construction matters.
- School Land Use – handled land use matters large school system including acquisitions, entitlements, leasing, environmental matters, and redistricting.
- Hospital Land Use – worked with large hospital system to zone clinic locations and handle complex land disputes.
- Sale of Hazardous Waste Business – accomplished \$40M sale of longtime client, national hazardous waste company.
- Federal Government Contracting – represent software developer as contractor for Department of Defense to provide technology to military bases around the world.

BAR ADMISSIONS

- Georgia

MEMBERSHIPS

- State Bar of Georgia
- Atlanta Bar Association
- Doraville Chamber of Commerce
- Georgia Association of Business Brokers

EDUCATION

- Georgia State University College of Law J.D., 2005
- University of Georgia B.S., Consumer Journalism, *cum laude*

MORE THAN STITES & HARBISON

Wendy was born in Seattle, Washington, but has spent most of her life in Atlanta. She is a member of the Georgia Association of Business Brokers, where she frequently teaches seminars to brokers and associated professionals, and the Doraville Chamber of Commerce. Wendy is a former editor and writer for an international news organization, as well as a restaurant reviewer and apprentice to chef Nathalie Dupree. She is also an avid photographer and volunteers her time for community events and assists with social media marketing.